



SimpleRisk

SIMPLE. EFFECTIVE. AFFORDABLE.



SimpleRisk Company Overview

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About SimpleRisk:

SimpleRisk is a Governance, Risk Management and Compliance software company headquartered in Round Rock, Texas with a customer base that spans the globe. The SimpleRisk GRC platform is designed to be simple and intuitive, enabling organizations to promote widespread adoption among both security practitioners and business stakeholders alike. SimpleRisk has gained a reputation for delivering a simple, effective and affordable GRC solution that ensures customers will benefit from the repeatable, scalable and sustainable processes that are the foundation of any successful GRC program. With SimpleRisk, you're able to identify, rank, monitor, and track risks through their mitigation life cycle and continually measure the progress of your cybersecurity program.

Our Mission

The company's mission is to provide a simple, effective, and affordable enterprise GRC solution that can be successfully adopted by organizations of any size or industry.

Our Goal

SimpleRisk's goal is to streamline and simplify the process of establishing a successful GRC program and we have repeatedly demonstrated that to be effective, a GRC platform does not need to be complex, costly or an administrative burden.

Our Platform

SimpleRisk is a fully integrated GRC platform that can be used for all of your Governance, Risk Management and Compliance needs. It boasts functionality that is comprehensive, while retaining an incredibly simple and intuitive user interface. SimpleRisk Core, our free and open source product, was launched in 2013, and since then, thousands of organizations have successfully utilized our product as their foundational Governance, Risk Management and Compliance platform.

Today, SimpleRisk has been downloaded over 60,000 times globally. We support 34 different languages and have customers that range from small startups to multi-national corporations with tens of thousands of employees and billions of dollars in revenue. Our customers span a variety of industries including government, technology, healthcare, financial services, education, energy, manufacturing, and more. We continually enhance our platform with new releases to meet the evolving needs of our customers.

We pride ourselves on being a simple, effective and affordable GRC platform.

Key Differentiators:

- Rapid implementation – download and install in a matter of minutes
- Support both Hosted and On-premise deployment models
- Affordable and flexible, with multiple packages or separate A La Carte Extras available

- Simple and intuitive, while highly configurable
- No professional services required
- Responsive & knowledgeable customer support
- “Quarterly “Ask the Expert” calls with a GRC industry expert included with all bundled packages

SimpleRisk Technology:

SimpleRisk is written using the PHP programming language because it is an open source technology with an extensive library of documentation around it and a highly collaborative community supporting it. PHP is under active development for both functional and security fixes. It is fast, works in almost any operating system environment and is especially well-suited for web application development.

SimpleRisk leverages MySQL or MariaDB as the back-end database for all of its data. MySQL is one of the most widely used databases across the world. It is free and open source with a large community behind it. MariaDB is a fork of MySQL created when some of the senior engineers left due to a perceived conflict of interest during the acquisition by Oracle. Like PHP, MySQL is fast and works in almost any operating system environment. It can even be configured with clustering in order to support an organization's high-availability requirements. Occasionally, we do have customers ask about support for other databases, however, unfortunately, we are unable to support other database types at this time.

Deployment Models:

[SimpleRisk On-Premise](#) enables you to run our award winning SimpleRisk software on your own servers inside of your own datacenter environment. This allows you to leverage your own internal security controls with the platform, but you are responsible for all monitoring, backups, and upgrades.

[SimpleRisk Hosted](#) combines all of the functionality of our award winning SimpleRisk software with the convenience of a fully managed hosting solution. This Software-as-a-Service platform (SaaS) is unique to SimpleRisk and builds upon all of the intrinsic security benefits of the Amazon Web Services (AWS) cloud.

Products:

SimpleRisk has flexible deployment models along with various pricing packages to meet your organization's specific requirements.

[SimpleRisk Core](#) is our free and open source platform that includes all of our basic Governance, Risk Management and Compliance (GRC) capabilities. SimpleRisk Core can be downloaded and installed in minutes and provides all of the functionality needed when first launching your GRC program. Features include:

- *Governance* – Define your own frameworks and controls.
- *Risk Management* – Submit risks and plan mitigations.
- *Compliance* – Create tests and perform audits.
- *Assessments* - Take preconfigured assessments to generate pending risks.

- *Reporting* – Utilize graphical dashboards and dynamic reports.
- *Configure* – Customize your risk management process.
- *Asset Management* – Automate discovery of assets and association with risks.

SimpleRisk Extras are our licensed modules that provide enhanced features above and beyond the SimpleRisk Core functionality. These plug-and-play modules will become crucial to your success as your organization grows and matures its processes.

SimpleRisk offers the following catalog of extended features with our On-Premise and Hosted models:

- *Advanced Search* – Supports more targeted search criteria by enabling users to enter free form text and/or numeric data.
- *Custom Authentication* – Provides support for Active Directory and SAML Authentication as well as Duo Security as a second factor of authentication.
- *Email Notification* – Send action-based email notifications when risks are submitted, modified, or otherwise acted on or scheduled reminders when risks are ready for a management review.
- *Risk Assessment* – Define contacts, create questionnaires to email to contacts, view results, and add risks based on the results. Ideal for internal and 3rd party risk assessments.
- *Encrypted Database* – Generates a random AES-256 bit encryption key and then uses that to encrypt sensitive text prior to it being inserted into the SimpleRisk database.
- *Organizational Hierarchy* – Define multiple Business Units to include any number of teams preventing users from accessing teams, users, and assets to which they are not associated.
- *Incident Management* – Provides incident management capabilities from within the SimpleRisk system based on the NIST 800-61 Computer Security Incident Handling Guide.
- *Jira Integration* – Enables two-way synchronization of risk, mitigation, and review data between a Jira instance and SimpleRisk.
- *Team-Based Separation* – Restricts access to risk information by discrete teams, making only those risks relevant to team members visible.
- *Customization* – Add and remove different field types and dynamically create custom page templates to match your internal workflows and naming conventions.
- *Import-Export* – Allows users to import risk data and assets from a CSV file, and export risks, mitigations, and reviews to a CSV file, eliminating manual entry.
- *API* – Use RESTful API to create scripted interactions with other applications to gain advanced automation and leverage existing infrastructure.
- *Vulnerability Management* – Provides customers with the ability to integrate their SimpleRisk instance with Vulnerability Management tools and import both asset and vulnerability data.

Support

Ensuring customer satisfaction is a high standard we adhere to at SimpleRisk and is one of our differentiators. We have dedicated, knowledgeable support available with a quick turnaround time to ensure our customers are successful using SimpleRisk to manage their GRC program. We offer three different tiers based on the level of support required by your organization.

- *Silver Support* – Monday through Friday 8 AM to 5 PM Central Time US (No Holidays). E-mail and web-based support with 1 business day turnaround. Phone support scheduled as necessary.

- [Gold Support](#) – Monday through Friday 8 AM to 8 PM Central Time US (No Holidays). E-mail and web-based support with 1 business day turnaround. Phone number provided for on-call assistance.
- [Platinum Support](#) – 24 hours a day, 7 days a week, 365 days a year. E-mail and web-based support with 1 business day turnaround. Phone number provided for on-call assistance.

All SimpleRisk bundled packages come standard with our SimpleRisk Silver Support for all configuration and troubleshooting of the purchased functionality and is the optimal choice for most customers. The Silver Support Plan may also be purchased to add configuration and troubleshooting support for SimpleRisk Core, our free and open source product. The Gold and Platinum Support Plans can be purchased to add extended support hours for your SimpleRisk Extras.

On-Premise Pricing

Packages

The most cost-effective way to purchase Extras for your On-Premise SimpleRisk instance is with one of our packages. All packages include Quarterly "Ask The Expert" calls, Silver Support, Governance, Risk Management and Compliance capabilities and are licensed for an unlimited number of users and risks. We offer 3 main On-Premise pricing packages, but with our On-Premise offerings, you also have the option of mixing and matching Extras to create your own custom package:

Extras	Basic Package	Plus Package	Premium Package
	\$9,995/yr	\$14,995/yr	\$19,995/yr
Team-Based Separation Extra	✓	✓	✓
Email Notification Extra	✓	✓	✓
Import-Export Extra	✓	✓	✓
Custom Authentication Extra		✓	✓
Risk Assessment Extra		✓	✓
Encrypted Database Extra			✓
API Extra			✓
Customization Extra			✓
Advanced Search Extra			✓
Jira Integration Extra			✓
Vulnerability Management Extra			✓
Additional "Development Server" License			✓
Incident Management Extra			\$9,995 / yr
Organizational Hierarchy Extra			\$2,995/yr/BU

- **Basic** – \$9,995/year
 - Silver Support
 - Team-Based Separation Extra
 - Email Notification Extra
 - Import-Export Extra

- **Plus** – \$14,995/year
 - Silver Support
 - Team-Based Separation Extra
 - Email Notification Extra
 - Import-Export Extra
 - Custom Authentication Extra
 - Risk Assessment Extra

- **Premium** – \$19,995/year
 - Silver Support
 - Team-Based Separation Extra
 - Email Notification Extra
 - Import-Export Extra
 - Custom Authentication Extra
 - Risk Assessment Extra
 - Encrypted Database Extra
 - API Extra
 - Customization Extra
 - Advanced Search Extra
 - Jira Integration Extra
 - Vulnerability Management Extra
 - Additional “Development Server” License

A La Carte Extras

If you wish to hand select specific Extras, we also offer an A La Carte purchasing option. We do however require that Silver Support is purchased along with any A La Carte Extras that do not meet or exceed \$9,995/year.

- Team-Based Separation Extra – \$2,995/year
- Email Notification Extra – \$2,995/year
- Import-Export Extra – \$2,995/year
- Custom Authentication Extra – \$2,995/year
- Risk Assessment Extra – \$2,995/year
- Encrypted Database Extra – \$2,995/year
- API Extra – \$2,995/year
- Customization Extra – \$2,995/year
- Advanced Search Extra – \$2,995/year
- Jira Integration Extra – \$2,995/year
- Vulnerability Management Extra - \$2,995/year
- Organizational Hierarchy Extra – \$2,995/year/Business Unit
- Incident Management Extra – \$9,995/year

Hosted Pricing

Our hosted offerings are packaged into three distinct tiers designed to meet the budgetary and functional needs of different organizations. All packages include Quarterly "Ask The Expert" calls, Silver Support, Daily Database Snapshots, Governance, Risk Management and Compliance capabilities and are licensed for an unlimited number of users and risks.

Extras	Small Enterprise	Medium Enterprise	Large Enterprise
	\$4,995/yr	\$9,995/yr	\$19,995/yr
Email Notification Extra	✓	✓	✓
Import-Export Extra	✓	✓	✓
Risk Assessment Extra	✓	✓	✓
Vulnerability Management Extra	✓	✓	✓
Team-Based Separation Extra		✓	✓
Custom Authentication Extra			✓
Encrypted Database Extra			✓
API Extra			✓
Customization Extra			✓
Advanced Search Extra			✓
Jira Integration Extra			✓
Incident Management Extra			\$9,995 / yr
Organizational Hierarchy Extra			\$2,995/yr/BU

- **Small Enterprise** – \$4,995/year
 - Email Notification Extra
 - Import-Export Extra
 - Risk Assessment Extra
 - Vulnerability Management Extra

- **Medium Enterprise** – \$9,995/year
 - Email Notification Extra
 - Import-Export Extra
 - Risk Assessment Extra
 - Team-Based Separation Extra
 - Vulnerability Management Extra

- **Large Enterprise** – \$19,995/year
 - Email Notification Extra
 - Import-Export Extra
 - Risk Assessment Extra
 - Team-Based Separation Extra
 - Custom Authentication Extra
 - Encrypted Database Extra
 - API Extra, Customization Extra
 - Advanced Search Extra
 - Jira Integration Extra
 - Vulnerability Management Extra

The Incident Management and Organizational Hierarchy Extras may be added to the SimpleRisk Hosted Large Enterprise platform for an additional \$9,995/year and \$2,995/year/Business Unit, respectively.

Available Discounts

SimpleRisk has the following discount options available for any customer who would like to take advantage of them.

- **Link and Logo Discount** – A 10% discount is offered off of the pricing above for the initial term for any customer who allows SimpleRisk to place their link and logo on our website.
- **Two Year Discount** – A 10% discount is offered off of the pricing above for any customer who is able to pay in full for two years in advance.
- **Three Year Discount** – A 20% discount is offered off of the pricing above for any customer who is able to pay in full for three years in advance.

Learn More

If you'd like to learn more about SimpleRisk or try it out for yourself, we offer several options.

- [Download SimpleRisk Core](#) and install in minutes to begin utilizing our free and open source platform.
- [Start a 30 Day Trial](#) for free unlimited access to your own dedicated instance of SimpleRisk with all of the SimpleRisk Extras.
- [Schedule a Demo](#) for a live demonstration of the application, covering topics such as using SimpleRisk to manage your risks, governance, compliance, risk assessment, and reporting.

Contact

For additional information about anything in this proposal or to purchase SimpleRisk, please contact sales@simplerisk.com.